

Comprehensive Accounting Software
designed **for the manager**



EAGLE

BUSINESS SOFTWARE

Power. Flexibility. Scalability.

pow-er

n. ability to do or act;
capability of doing
or accomplishing

flex-i-ble

adj. susceptible of
modification or
adaptation; adaptable

scal-a-ble

n. the ability of something,
especially a computer
system, to adapt to
increased demands

Eagle Business Management Software contains the **POWER** to record and manage invoices and other details for ten or more years. The **FLEXIBILITY** of EBMS allows the user to solve their business's needs with a single solution. EBMS fits a small business well and is **SCALABLE** to meet the needs of a growing company.



Scalable

Eagle Business Software is an affordable solution based on a modular design. Whether your company has one user or fifty, Eagle Business Software will meet your needs.



Sole Proprietor

to



Corporation

The Eagle Business Management System (EBMS) by Eagle Business Software is a **scalable** system that includes advanced features used by large companies but is useful for smaller operations as well. The modular approach allows a company to start with a basic version of the software and grow to include the more advanced features as needed. This approach is an affordable way to implement inventory management, manufacturing processes, and job costing options into a standard accounting system.

For example, a company may wish to implement bar code technology, track serial numbers, manage special orders, or manage multiple locations after more basic inventory management tools are implemented. Adding modules allows a business management solution to grow from standard accounting and basic management tools to a full featured enterprise solution without requiring the time consuming process of changing software packages. EBMS is the solution you need to grow from a small business into a larger well managed company.

*"We would not be able to manage our business without Eagle Business Software. It has grown with us from five employees to more than forty."
-Ryan, Groffdale Concrete Walls*

Inventory Management

Eagle Business Software allows small business to include both a powerful Point-of-Sale solution and a comprehensive inventory management system. Direct inventory tracking from Purchase Order to Sales Order provides tools for warranty claims and other requirements.

Eagle Business Software provides the following inventory capabilities:

- True First In First Out (FIFO) or Last In First Out (LIFO) Costing
- Unlimited Bill Of Materials (BOM)
- Multiple Warehouse Locations
- Multiple Units of Measure (each, case, skid etc.)
- Flexible Pricing options
- Multiple Supplier SKU's per item
- Serialized Goods
- Import/Update inventory from Supplier's spreadsheets
- Manufacturing, Job Costing and much more...

Mobile Scanners bring inventory management to a completely new level by:

- Adjusting Inventory counts
- Associating item UPC codes
- Fulfilling Customer Orders
- Handling Shipping, Receiving, Warehouse and Job transfers
- Printing reports and labels quickly and easily
- Going wherever you have Wi-Fi coverage



Point-of-Sale & Retail

A good Point-of-Sale (POS) system must be quick, easy-to-use and flexible to meet the needs of today's retail environment. A retail system must be reliable and fail safe to offer customer friendly service. Electronic signatures and credit card processing are a part of a twenty-first century Point-of-Sale system. Today, an easy-to-use but technically advanced system is affordable for a small business but robust enough for a large store with many checkout lanes.



Eagle Business Software offers three Point-of-Sale solutions :

1. OrderEntryPOS
2. XpressPOS
3. eCommerce

OrderEntryPOS is a flexible Order Management and Point-of-Sale product that combines Sales Orders, Back Orders, Layaways, Special Orders and Invoicing into one easy window.

XpressPOS provides an efficient and streamlined cash-register replacement. It is designed to handle the pressure of checkout lanes. Inventory and customer information is synced with the data server.

eCommerce integrations deliver dynamic websites that respond within seconds to data changes within the EBMS inventory database. As prices, pictures, descriptions, and stock levels change the eCommerce website changes as well.

Eagle Business Software complements these Point-of-Sale solutions with barcoding, credit card payment processing, signature capture, weigh scales, and more.

"We have been using EBMS for over 9 years and are very pleased with how the software fits our business as well as the **exceptional** customer service we received from the Eagle Business Software team."

-Jason, Mervin Zimmerman HVAC



Manufacturing & Kitting

The production of finished goods from raw materials is managed efficiently through manufacturing processes. Batches of finished goods are created with raw materials and sub-assemblies associated with each.



Manufacturing is done in the following situations:

- To create inventory products from raw materials
- To assemble inventory kits or assemblies before the sale of the item
- To determine the costs for an item or batch of products
- To compile a materials list needed to manufacture an item or items

When a manufacturing batch is finished and processed the raw materials and sub-assemblies are taken out of inventory and the finished goods are added in. The collective costs of the consumed goods and labor is assigned as the cost of the new finished goods.

Made-to-Order Manufacturing

Custom ordered manufacturing batches can be created at the same time a customer is placing his or her order. The Made-to-Order (MTO) option within Eagle Business Software gives the user the convenience of combining the two step process of Manufacturing and Sales into a single step. These special MTO manufacturing batches are directly linked to the details on the Sales Order. The production manager sees the MTO batches as they come in and can schedule them on the production floor.

“Stoll Fireplace Inc. has been manufacturing quality Fireplace Glass doors and accessories for 40 years. We have always looked for ways to improve over the years, and Eagle Business Software has been a very big asset to improving our production, our yearly records and reports, and has helped us cut down on labor cost. We are excited about the service they provide.”

-Gary, Stoll Fireplace



Service & Repair

Labor usually accounts for the biggest expenses a service business faces. The challenge of managing technicians and their schedules productively can be very daunting. Eagle Business Software offers solutions that allow managers to schedule jobs, record time, and evaluate productivity quickly.

- Work Order Management
- Task Scheduling
- Actual Time vs. Billable Time
- Multiple status levels
- Barcode scanning of parts into tasks
- Direct Link from Sales Order to Payroll

Eagle Business Software is a powerful tool to assist in managing a service department accurately and efficiently. The work order module greatly simplifies the duties of a service department manager by integrating with the invoicing tools, inventory management system, payroll system, and historical details.

“By using the advanced inventory features of Eagle Business Software we were able to increase our sales by 86% while keeping our inventory value the same.”
-Willy, Gap Power



eCommerce

Experience the power of Eagle Business Software online! The Eagle eCommerce shopping cart is an innovative solution integrated directly into the EBMS data server. The product lists, details, pictures, and pricing are created and managed from within Eagle Business Software and eliminates redundancy by maintaining only one product and price list.

- One common product and customer list
- Product information synced to the website within seconds
- Web orders automatically appear in Eagle Business Software as sales orders
- Payment processing integrated directly with Eagle Business Software
- Products may be removed dynamically or marked as out-of-stock based on inventory levels
- Entire groups of products can be added or removed from website within minutes
- Manage thousands of products and keep them up to date both in the inventory management system and online

"EBMS has given us the broad range of options needed in our retail business while being personal enough to tailor their program to simplify our daily operations."
-Steve, Yoder's Country Market

Trust Eagle Business Software to design a website unique to your company. Whether giving your website a facelift or building a brand new site for your company, our clean professional websites promote your services and products effectively.



Flexible Reporting & Custom Programming

Eagle Business Software understands that every business is unique and has specific needs. The functionality of EBMS has been developed based upon the popular demand of its clients and provides many businesses with the powerful tools needed. Eagle Business Software also provides the tools to facilitate the implementation of user-defined reporting and processes.



The reports and forms within EBMS are created using Crystal Reports. Crystal Reports has become the standard of Report Writers and provides almost endless possibilities for custom reports, lists and summaries. Information can even be exported from a report into a spreadsheet or into the popular Adobe pdf format for ease of communication and data sharing.

The Java scripting toolbox facilitates the ability to add user-defined columns to an invoice, tabs and fields to an account, or processes to a menu without altering the code of EBMS. The Java add-on option allows EBMS to communicate directly with third-part software, web enabled solutions, or peripherals such as handheld devices.

Be assured that Eagle Business Software is prepared to provide your business with the tools it needs to be managed effectively and efficiently.



“The ability to customize our needs has been one of the strongest advantages of working with EBMS. Along with the knowledge of how small businesses work, EBMS has been a great asset to our company.”

-Ken, Trademark Exteriors

Extensive Payroll

**“Eagle Business Software is the easiest business management program I have ever learned. It is intuitive and powerful.”
-Joyce, Martindale Propane**

Eagle Business Software provides a very flexible and easy to use payroll module. It can be used for small companies with few employees or large companies with complex deductions or pay types. The timecard system can handle hourly pay, salary, piecework, prevailing wage, commissions, benefit pay, and much more.

- Records complete history for each employee
- Handles complex deductions and taxes
- Allows user-defined pay types and rate structures
- Records workman's compensation grouping
- Allows multiple open payroll periods
- Processes reimbursements, tips, and gross-ups
- Includes work codes that maintain history and allows specific accounts within general ledger
- Processes accrued daily payroll
- Allows multiple rates within the same timecard
- Records and prints employee's daily hours
- Paychecks can be voided and pay periods can be reopened to correct errors
- Processes and maintains history for a variety of benefit pay types
- Pay can be expensed before the entire timecard is entered or paid
- Processes and prints W-2, W-3, 941 and other common payroll reports
- Advanced payroll functions such as piecework and prevailing wages
- Direct deposit capabilities

Accounts Payable



- Powerful sort and query options for vendor lookup
- Flexible terms for each vendor
- Unlimited number of bank accounts with convenient bank reconciliation tools
- Full purchase order and receiving functions
- Processed invoices can be unprocessed or voided with complete audit trail
- Complete vendor history for an unlimited number of years
- Allows purchase order and sales order to be simultaneously created
- Down payment and partial payment options
- Allows voiding of checks or adjustments
- Allows flexible user-defined contact fields
- Easy to use a/p aging features and check writing functions
- Separate pay-to vendor Information or drop shipment processing

Comprehensive Accounting

At the core of any effective business management solution is an accurate and user-friendly accounting system. The business management tools that Eagle Business Software offers all come together in the General Ledger module. Just as a hub is to a wheel so the General Ledger is to EBMS. The transactions from Accounts Payable, Accounts Receivable, Payroll, and Journal Entries combine to provide a complete picture of the company.

- Supports flexible Chart of Accounts structure and grouping
- Multiple profit centers with flexible cost allocation
- Budget and projection capabilities
- Detailed audit trails where all transactions can be traced to the original source
- Complete set of financial reports
- Unlimited amount of history with detailed transactions
- Allows posting up to 26 monthly periods
- Optional 13th month adjustment period
- Accrual based year-end financial statements
- Powerful reconciliation facility for any balance sheet account

I am excited about cutting my accountant's bills in half. The neatest thing about Eagle Business Software is the comprehensive and flexible payroll. It is easy to use and very quick.

- Jim, Keystone Auto & Performance Parts

Why Accountants Recommend Eagle Business Software

- Detailed audit trail created with every process.
- Advanced user security settings
- Historical records do not need to be purged
- Allows for accountant adjustment importing and exporting
- Allows for multiple companies
- Because Eagle Business Software makes their lives easier!





Job Costing

EBMS Java & VB Script Toolbox
Electronic Timeclock
Prevailing Wages

Complete General Ledger Business Budget Utilities **Bar Code Controls, Reports & Fonts**

Accounts Payable & Bank Account Reconciliation

Fixed Asset Depreciation Accounts Receivable & Point-of-Sale
UPS / FedEx Shipping

Special Pricing

Auto Send

Quotes & Proposals

Perpetual Inventory, UOM, Multi-Level Pricing

Special Order Inventory Processing

Profit Center & Department Management

Customer Signature Processing

Salesperson Commission Management

Payware PC Payment Processing

Create POs from SOs

Serialized Inventory Items

Purchasing Tools

Manufacturing & Kitting

EBMS Standard Dynamic Ecommerce

Advanced Inventory Receiving Window

Inventory Components & Assemblies

EBMS Server

Multi-Vendor Catalog

Batch Sales Order & Invoice Processing

Payroll

EBMS Advanced Security

Advanced Inventory Management

Tasks & Work Orders

Multiple Warehouse Inventory

Remote Data Synchronization

EBMS Crystal Reports Interface
Piecework Payroll Processing

What is your bottom line?

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