

Quality Accessories

	July				Year to Date			
	2000	% Sale	1999	Change	2000	% Sale	1999	Change
Operating Revenue								
51000-010 Retail Sales-Hardware & Access	14,376.48	93.2	-	-	281,673.54	79.4	66,503.60	323.5
51000-020 Retail Sales-Paint	(0.50)	-	-	-	11,422.80	3.2	8,081.51	41.3
52000-010 Wholesale Sales-Hardware & Ac	1,042.73	6.8	-	-	60,135.08	17.0	172,504.73	-65.1
52000-020 Wholesale Sales-Paint	-	-	-	-	2,706.60	0.8	80,013.79	-96.6
53000-200 Service Income	12.50	0.1	-	-	181.10	0.1	30.00	503.7
53100-000 Core Items	-	-	-	-	-	-	-	-
55000-000 Rental Income	-	-	-	-	-	-	-	-
59200-000 Customer Discounts	-	-	-	-	(1,568.36)	-0.4	(8,194.78)	-80.9
59500-000 Delivery Charge Income	-	-	-	-	-	-	200.00	-100.0
Total Operating Revenue	15,431.21	100.0	-	-	354,550.76	100.0	319,138.85	11.1
Cost of Sales								
Cost of Goods Sold								
Purchases								
60000-000 Materials Purchased	336.00	2.2	-	-	5,566.00	1.6	-	-
60000-010 Purchases-Hardware & Accessori	614.38	4.0	-	-	317,123.16	89.4	191,895.71	65.3
60000-020 Purchases-Paint	-	-	-	-	8,769.05	2.5	60,579.55	-85.5
60000-100 Purchases-Manufacturing	-	-	-	-	-	-	-	-
Total Purchases	950.38	6.2	-	-	331,458.21	93.5	252,475.26	31.3
Inventory Variance								
65000-010 Inventory Variance-Hardware & .	8,190.33	53.1	-	-	(103,551.87)	-29.2	(14,992.55)	590.7
65000-020 Inventory Variance-Paint	(0.40)	-	-	-	273.05	0.1	761.79	-64.2
65000-100 Inventory Variance-Manufacturin	-	-	-	-	-	-	-	-
65500-000 Materials used within a Job	800.00	5.2	-	-	7,369.49	2.1	-	-
65700-100 Increased value of Manufactured	-	-	-	-	(8.90)	-	-	-
65900-000 Work In Process Variance	-	-	-	-	(2,218.44)	-0.6	(698.00)	217.8
Total Inventory Variance	8,989.93	58.3	-	-	(98,136.67)	-27.7	(14,928.76)	557.4
Total Cost of Goods Sold	9,940.31	64.4	-	-	233,321.54	65.8	237,546.50	-1.8
Labor								
66100-000 Wages	-	-	4,093.76	-100.0	11,498.41	3.2	15,741.52	-27.0
66100-010 Wages-Hardware & Accessories	-	-	2,513.60	-100.0	12,885.35	3.6	14,749.05	-12.6
66100-020 Wages-Paint	-	-	3,367.80	-100.0	17,009.22	4.8	18,901.44	-10.0
66100-100 Wages-Manufacturing	-	-	-	-	-	-	-	-
66100-200 Wages-Service Department	-	-	-	-	79.35	-	-	-
66110-000 Labor Applied to Jobs	-	-	-	-	286.82	0.1	-	-
66200-200 Warranty Labor-Service Departm	-	-	-	-	7.00	-	-	-
67000-000 Subcontract Labor	-	-	-	-	-	-	-	-
Total Labor	-	-	9,975.16	-100.0	41,766.15	11.8	49,392.01	-15.4
Other Cost of Sales								
68000-000 Commissions	-	-	-	-	-	-	-	-
68000-010 Commissions-Hardware & Acces	5.48	-	-	-	44.17	-	-	-
68000-020 Commissions-Paint Department	-	-	-	-	2.25	-	-	-
69200-000 Vendor Discounts	-	-	-	-	(874.20)	-0.2	(6,592.75)	-86.7
69500-000 Freight Charges	8.00	0.1	-	-	51.00	-	45.00	13.3
Total Other Cost of Sales	13.48	0.1	-	-	(776.78)	-0.2	(6,547.75)	-88.1
Total Cost of Sales	9,953.79	64.5	9,975.16	-0.2	274,310.91	77.4	280,390.76	-2.2

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Income/(Loss):	5,477.42	35.5	(9,975.16)	-	80,239.85	22.6	38,748.09	107.1
Operating Expenses								
General								
70100-000 Interest paid	-	-	-	-	100.00	-	906.31	-89.0
70110-000 Bank Charges	-	-	-	-	-	-	1,027.94	-100.0
70300-000 Vendor Finance Charges	-	-	-	-	-	-	-	-
70400-000 Advertising	-	-	-	-	600.00	0.2	693.00	-13.4
70600-000 Legal & Accounting	-	-	-	-	2,500.00	0.7	2,800.00	-10.7
70610-000 Dues & Subscriptions	-	-	-	-	-	-	129.00	-100.0
Total General	-	-	-	-	3,200.00	0.9	5,556.25	-42.4
Supplies								
71000-000 Store Supplies - General	40.00	0.3	-	-	40.00	-	238.03	-83.2
71000-010 Store Supplies-Hardware & Acce	-	-	-	-	100.00	-	244.76	-59.1
71000-020 Store Supplies-Paint	-	-	-	-	-	-	186.23	-100.0
71000-100 Supplies-Manufacturing	-	-	-	-	-	-	-	-
71000-200 Store Supplies-Service Departme	-	-	-	-	-	-	-	-
71100-000 Office Supplies	-	-	-	-	25.00	-	468.34	-94.7
Total Supplies	40.00	0.3	-	-	165.00	-	1,137.36	-85.5
Utilities								
72100-000 Telephone	-	-	-	-	25.00	-	414.77	-94.0
72200-000 Electricity	-	-	-	-	-	-	455.05	-100.0
72300-000 Heating	-	-	-	-	74.95	-	330.00	-77.3
Total Utilities	-	-	-	-	99.95	-	1,199.82	-91.7
Maintenance								
73100-000 Building Maintenance	-	-	-	-	-	-	228.00	-100.0
73300-000 Equipment Maintenance	-	-	-	-	15.00	-	350.00	-95.7
73400-000 Vehicle Maintenance	-	-	-	-	-	-	919.00	-100.0
Total Maintenance	-	-	-	-	15.00	-	1,497.00	-99.0
Wages								
74100-000 Office Wages	-	-	-	-	9,795.62	2.8	6,746.38	45.2
74700-000 Employee Medical Insurance	-	-	(60.00)	-	(360.00)	-0.1	780.00	-
74800-000 Employee Benefits	-	-	-	-	-	-	276.81	-100.0
74810-000 Other General Wages	-	-	-	-	1,845.56	0.5	-	-
Total Wages	-	-	(60.00)	-	11,281.18	3.2	7,803.19	44.6
Rentals								
75300-000 Equipment Rental	-	-	-	-	-	-	800.00	-100.0
Total Rentals	-	-	-	-	-	-	800.00	-100.0
Insurance								
77110-000 General Liability - Building	-	-	-	-	-	-	250.00	-100.0
77140-000 Vehicle Liability	-	-	-	-	-	-	400.00	-100.0
77240-000 Vehicle Collision	-	-	-	-	-	-	600.00	-100.0
77300-000 Workman's Compensation	-	-	-	-	-	-	430.00	-100.0
Total Insurance	-	-	-	-	-	-	1,680.00	-100.0
Taxes								
78200-000 Payroll Tax - Social Security	88.26	0.6	228.72	-61.4	1,476.86	0.4	1,332.43	10.8

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78200-010 Payroll Tax - Social Security-Har	32.53	0.2	139.90	-76.7	860.28	0.2	889.15	-3.2
78200-020 Payroll Tax - Social Security-Pain	34.98	0.2	181.30	-80.7	1,104.20	0.3	1,094.57	0.9
78200-200 Payroll Tax - Social Security-Ser	-	-	-	-	-	-	-	-
78220-000 Payroll Tax - Medicare	20.63	0.1	53.48	-61.4	345.32	0.1	311.59	10.8
78220-010 Payroll Tax - Medicare-Hardware	7.61	-	32.72	-76.7	201.20	0.1	207.96	-3.3
78220-020 Payroll Tax - Medicare-Paint	8.18	0.1	42.40	-80.7	258.23	0.1	255.99	0.9
78220-200 Payroll Tax - Medicare-Service C	-	-	-	-	-	-	-	-
78310-000 Payroll Tax - Federal Unemployn	-	-	1.99	-100.0	112.03	-	112.01	-
78310-010 Payroll Tax - Federal Unemployn	-	-	-	-	56.02	-	56.00	-
78310-020 Payroll Tax - Federal Unemployn	-	-	-	-	56.01	-	56.00	-
78310-200 Payroll Tax - Federal Unemployn	-	-	-	-	-	-	-	-
78320-000 Payroll Tax - State Unemploymer	-	-	67.46	-100.0	863.97	0.2	863.99	-
78320-010 Payroll Tax - State Unemploymer	-	-	-	-	431.98	0.1	431.99	-
78320-020 Payroll Tax - State Unemploymer	-	-	-	-	431.99	0.1	432.00	-
78320-200 Payroll Tax - State Unemploymer	-	-	-	-	-	-	-	-
78400-000 Sales Tax Paid	-	-	-	-	-	-	-	-
78500-000 Real Estate Tax	-	-	-	-	-	-	4,500.00	-100.0
Total Taxes	192.19	1.2	747.97	-74.3	6,198.09	1.7	10,543.68	-41.2
Depreciation								
79100-000 Depreciation - Buildings	-	-	285.00	-100.0	1,155.00	0.3	2,040.00	-43.4
79200-000 Depreciation - Office Equip./Fixt	-	-	588.01	-100.0	(385.96)	-0.1	3,102.04	-
79300-000 Depreciation - Machinery & Equi	-	-	-	-	-	-	225.00	-100.0
79300-010 Depreciation - Machinery & Equi	-	-	360.53	-100.0	1,479.28	0.4	1,742.09	-15.1
79300-020 Depreciation - Machinery & Equi	-	-	-	-	-	-	600.00	-100.0
79300-100 Depreciation - Machinery & Equi	-	-	-	-	-	-	-	-
79300-200 Depreciation - Machinery & Equi	-	-	-	-	-	-	-	-
79400-000 Depreciation - Vehicles	-	-	911.55	-100.0	2,872.84	0.8	4,846.20	-40.7
Total Depreciation	-	-	2,145.09	-100.0	5,121.16	1.4	12,555.33	-59.2
Total Operating Expenses	232.19	1.5	2,833.06	-91.8	26,080.38	7.4	42,772.63	-39.0
Income/(Loss):	5,245.23	34.0	(12,808.22)	-	54,159.47	15.3	(4,024.54)	-
Non-operating Items								
Miscellaneous Income								
80100-000 Interest Earned	-	-	-	-	-	-	113.90	-100.0
80200-000 Discounts Earned - Misc	-	-	-	-	-	-	29.45	-100.0
80300-000 Customer Finance Charge Incom	-	-	-	-	-	-	9.50	-100.0
80900-000 Sale of Assets	-	-	-	-	-	-	-	-
Total Miscellaneous Income	-	-	-	-	-	-	152.85	-100.0
Other Expenses								
85100-000 Bad Debt	-	-	-	-	-	-	-	-
86200-000 Asset Disposal	-	-	-	-	-	-	-	-
86300-000 Depreciation Disposal	-	-	-	-	-	-	-	-
99999-000 Miscellaneous Adjustments	100.00	0.6	-	-	100.00	-	-	-
Total Other Expenses	100.00	0.6	-	-	100.00	-	-	-
Total Non-operating Items	(100.00)	-0.6	-	-	(100.00)	-	152.85	-
Income/(Loss):	5,145.23	33.3	(12,808.22)	-	54,059.47	15.2	(3,871.69)	-